

# IMPACT AMERICA

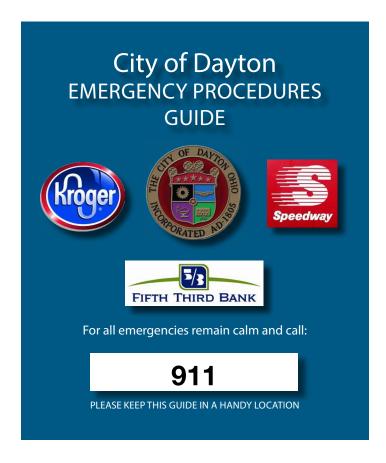


Community Emergency Preparedness Guides

Now more than ever, citizens need to know what to do if they are confronted with an emergency. This is the main reason why Impact America has designed the community emergency preparedness guides - to provide critical information that will help citizens prepare for and quickly respond to emergencies. Our easy-to-read community emergency preparedness guides contain vital emergency, fire/life safety, and crime prevention information in a handy, concise format.

Impact America knows that city, county and township governments alone cannot do all the work. Governments rely on community partners to assist them in driving key emergency preparedness initiatives. This is why Impact American is reaching out to organizations across the U.S. to team up with area governments in a proactive effort to place valuable, life-saving information into the hands of area citizens and the customers who support their area stores.

This program allows local organizations to pay for the cost of designing and printing the guides. Then the community as a whole, through local schools, scouts, non-profits, public safety agencies and the sponsor organizations distribute the guides throughout the community. The end result provides the community with a world-class guide that gives the citizens vital emergency preparedness information. The government agencies and the sponsor organizations get their logo and additional information into the homes of local residents and at the same time illustrate their commitment to enhancing the quality of life for the area community.



"The community emergency preparedness guides are a win-win-win proposition. The community wins. The public safety agencies and governments wins and the sponsor organizations win as well. We will continue to work with Impact America on this great endeavor to assist communities across the U.S. to prepare for emergencies"

- Company Vice President for a Fortune 100 organization.

## **Best Practices**

The community emergency preparedness guides are customized for each community using benchmarked best practices from Ready.gov, FEMA, best-in-class utility companies, OSHA, the American Red Cross and local police and fire departments. These guides provide proactive emergency response practices, and practical emergency preparedness information as well. We have printed over 500,000 emergency preparedness guides for over 175 cities, townships, businesses and schools.

### Community Emergency Procedures Guides (EPGs)

- All EPGs are customized from front to back and are tailored to fit the needs of each community.
- The EPGs are bold, colorful and stand out when placed on a countertop, desk or refrigerator. The color tabs are user-friendly and allow the reader to locate the exact information very quickly.
- The EPGs are made of heavy-duty glossy coverstock paper and are specially coated with a clear veneer to ensure extended durability. We use extra-strength plastic binding and our EPGs have been used in some communities for well over eight years.
- We also offer 100% recycled paper.

"Impact America's community emergency preparedness guides are the most important tool for every citizen. The emergency procedures guide employs common sense for uncommon times."

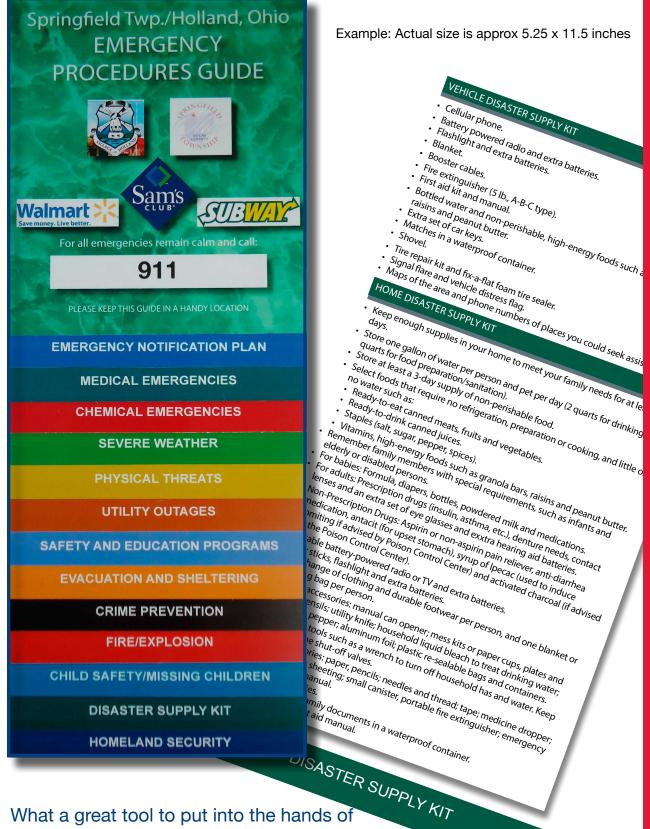
 Glen Hendricks, Former Director of Emegency Management for the City of Detroit and Director of the American Red Cross

#### Emergency Procedures Guide Features

The community emergency procedures guides will include:

- Name of community, emergency phone numbers and sponsor organization's logos on the cover.
- A custom cover photo of local public safety agencies, the government building, historical city landmark, or a photo that represents the community
- Non-emergency phone numbers and contacts specific to the community.
- Information on local, city, and county agencies.
- Color-code tabs with vital fire/life safety and crim prevention procedures.

Emergencies covered include:
Flood and Water Damage
Utility Outages
Medical Emergencies
Severe Weather (Tornado, Hurricane)
Chemical Spills
Suspicious Packages and Envelopes
Physical Threats
Fire and Explosions
Family Emergency Plan
Evacuation and Evacuation Kit
Safety Procedures
Crime Prevention



What a great tool to put into the hands of our citizens!! The community emergency procedures guide is a very effective tool that will provide our residents with the knowledge they need to prevent and respond to emergencies.

Asst Fire Chief Rick Helminski
 Springfield Twp., Ohio Fire Department

### Delivering Value for Public Safety Agencies and the Community

- Provides residents with valuable fire/ life safety, security, and crime prevention guide that gives citizens vital information at their fingertips.
- Can reduce the number of non-emergency calls.
- Assists in saving lives and reduces bodily injury.
- Instills confidence in citizens so they know what actions to take during an emergency.
- Provides an effective public relations tool for public safety agencies and the community.
- Assists in preparing the community for emergencies and disasters

#### Delivering Value for Sponsor Organisations

- Illustrates that area organizations care about the safety and security of the community and their customers.
- Has a 7 to 10 year shelf life.
- Places sponsor organization's logo in the homes of area citizens/customers in their primary customer area.
- Guides will be placed by the phone, on the refrigerator or in a prominent area in the homes of sponsor organization's customer area.
- The guides place key information about each sponsor organization into the hands of the citizens and customers.
- Low-cost/High-impact marketing endeavor.





#### Comparison Chart: Value of the Community Guides

Ad	Shelf Life	Cost	Reach	Value
Community Guides	5-10 years	\$3K to \$10K depending on size of community	All residents in your selling area	Tremendous high value. 15,000 residents at \$4K is \$0.26 per resident for 5-10 years
Billboard	30 days	\$1,500 to \$30,000 depending on location	Those who drive/pass by the billboard	Good value. Many drivers passing the billboard live or may pass near your business
Television	30 seconds	\$900 for half minuute on a cable channel	People watching a particular show	Low value as you are sending a message to broad area and many are beyond your customer base
Radio	60 seconds	Average \$107 each minute in Columbus	People listen- ing to a certain station	Low value. Only capturing customers listening to that station at a certain time
Newspaper	1 week	\$2,500 one-time 1/4 page add in large Ohio city newspaper	Those who purchase or read the paper	Low value. Paper is thrown out on same day or within one week
Postcard	2 weeks	\$4,500 for 10,000 postcard mailed	Residents in your selling area	Low value. Cards are thrown out or used once
Valuepaks	1-120 days	\$10,000 or \$2,500/ month for 4 months	Residents in your selling area	Low Value. Cards are thrown out or used once
Internet	1 month	Rates vary from \$25.00 to thousands of \$\$ a month	People who visit the site	Very low value as you must pinpoint local customers



For more information on our community emergency preparedness guides please contact us at: